

# Jiahuan Lu

School of Public Affairs and Administration  
Rutgers University-Newark  
111 Washington Street, Room 314  
Newark, NJ 07102

Phone: (973)-353-1940  
Fax: (973)-353-5907  
Email: [jiahuan.lu@rutgers.edu](mailto:jiahuan.lu@rutgers.edu)  
Website: <http://jiahuanlu.wordpress.com>

---

## EDUCATION

**Ph.D. in Policy Studies**, August 2014

University of Maryland, College Park

Dissertation: The Performance of Performance-Based Contracting in Human Services

Committee: Donald Kettl (Chair), Steven Rathgeb Smith, Jocelyn Johnston, Philip Joyce, Ellen Fabian

**M.A. in Public Administration**, July 2009

Peking University, Beijing, China

Summer School (Quantitative Data Analysis), University of Michigan-Peking University Joint Institute, August 2008

**B.A. in Economics**, July 2007

Nanjing Audit University, Nanjing, China

## ACADEMIC APPOINTMENTS

**Assistant Professor**, September 2016-

School of Public Affairs and Administration, Rutgers University-Newark

**Assistant Professor**, August 2014-August 2016

Department of Political Science and Public Administration, Mississippi State University

## RESEARCH INTERESTS

Public & Nonprofit Management, Government Procurement & Contracting, Nonprofit-Government Relationships, Performance Management

## JOURNAL PUBLICATIONS

1. Jiahuan Lu. (2016). Fear the Government? A Meta-Analysis of the Impact of Government Funding on Nonprofit Advocacy Engagement. *American Review of Public Administration*. DOI:10.1177/0275074016680024.
2. Jessica Sowa & Jiahuan Lu. (2016). Policy and Management: Considering Public Management and Its Relationship to Policy Studies. *Policy Studies Journal*. DOI: 10.1111/psj.12193.

3. Jiahuan Lu. (2016). The Philanthropic Consequence of Government Grants to Nonprofit Organizations: A Meta-Analysis. *Nonprofit Management & Leadership*, 26(4), 381-400.
4. Jiahuan Lu. (2016). The Performance of Performance-Based Contracting in Human Services: A Quasi-Experiment. *Journal of Public Administration Research and Theory*, 26(2), 277-293.
  - A news report drawn from this paper (<https://www.openminds.com/market-intelligence/news/performance-based-contracts-vocational-rehabilitation-shortened-time-employment-compared-traditional-contracts/>)
5. Jiahuan Lu. (2016). Governing Diversity: The Impact of Social Heterogeneity on Human Service Delivery. *Public Organization Review*, 16(2), 153-166.
6. Jiahuan Lu. (2015). Organizational or Social Benefits? The Progressiveness of Policy Advocacy in Nonprofit Human Service Organizations. *Human Service Organizations: Management, Leadership, and Governance*, 39(5), 509-521.
7. Jiahuan Lu. (2015). Which Nonprofit Gets More Government Funding? Nonprofits' Organizational Attributes and Their Receipts of Government Funding. *Nonprofit Management & Leadership*, 25(3), 297-312.
  - Top accessed articles of the 2015 volume year
8. Jiahuan Lu. (2013). How Political are Government Contracting Decisions? An Examination of Human Service Contracting Determinants. *Public Administration Quarterly*, 37(2), 174-200.
9. Jiahuan Lu. (2013). Intellectual Paradigms in Public Administration: Why So Many and How to Bridge Them? *Administrative Theory & Praxis*, 35(2), 308-313.

## BOOK CHAPTERS & OTHERS

1. Jiahuan Lu. (2017). Public Organizations and Nonprofit Organizations. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. Forthcoming.
2. Jiahuan Lu. (2016). Contracting with Government. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. ([doi:10.1007/978-3-319-31816-5\\_2594-1](https://doi.org/10.1007/978-3-319-31816-5_2594-1))
3. Jiahuan Lu. (2016). Benefits and Wages in Nonprofit Organizations. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. ([doi:10.1007/978-3-319-31816-5\\_2596-1](https://doi.org/10.1007/978-3-319-31816-5_2596-1))

## GRANTS & SPONSORED RESEARCH

### *Internal Grant:*

1. Co-Principal Investigator. (2017). A Field Experiment on the Impact of Government Funding

on Private Donations to Nonprofit Organizations (with Sebastian Gilke). Funded by Faculty Research Funds, School of Public Affairs and Administration, Rutgers University-Newark (\$5,000).

2. Principal Investigator. (2015). The Impact of Contractor Ownership on Contracting Performance. Funded by Stennis Summer Research Grant, Mississippi State University, Complete (\$5,000).

***External Grant:***

1. Principal Investigator. (2015). Nonprofit and For-Profit Center-Based Child Care Performance: A Secondary Analysis of the National Survey of Early Care and Education Data, submitted to Administration for Children and Families, Department of Health and Human Services, Unfunded.
2. Research Assistant. (2012). Fixed-Price Development Contracts: A Historical Perspective. Funded by the Naval Postgraduate School, with Jacques Gansler and William Lucyshyn, Complete.  
(<http://oai.dtic.mil/oai/oai?verb=getRecord&metadataPrefix=html&identifier=ADA568388>)

**CONFERENCE PRESENTATIONS**

1. What Predicts Nonprofit Engagement in Policy Advocacy? A Meta-Analytical Review, American Society for Public Administration (ASPA) 2017 Annual Conference, Atlanta, GA.
2. When Government Fails to Fulfill Their End of the Bargain? A Quasi-Experimental Study of the Negative Effects of Late Payments on Nonprofits (with Shuyang Peng), Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2016 Annual Meeting, Washington, DC.
3. The Effect of Government Funding on Nonprofit Advocacy Engagement: A Meta-Analysis, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2016 Annual Meeting, Washington, DC.
4. A Meta-Analysis of the Impact of Government Grants on Private Donations, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2015 Annual Meeting, Chicago, IL.
5. The Nonprofit Advantage in Human Service Market? Looking for Evidence, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2015 Annual Meeting, Chicago, IL.
6. The Philanthropic Consequences of Government Grants to Nonprofit Organizations, Southeastern Conference for Public Administration (SECoPA) 2015 Annual Meeting, Charleston, SC.
7. A Comparison of Labor Costs in Nonprofit and For-Profit Human Service Organizations, Southeastern Conference for Public Administration (SECoPA) 2015 Annual Meeting,

Charleston, SC.

8. Nonprofit Advocacy Participation: Organizational Ecology, Institutionalism, and Resource Mobilization, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2014 Annual Meeting, Denver, CO.
9. Nonprofit Contractors under Performance-Based Service Contracting: Acquiescence or Defiance? Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2013 Annual Meeting, Hartford, CT.
10. The Performance of Performance-Based Contracting in Human Services: A Quasi-Experiment, Association for Public Policy and Management (APPAM) 2013 Annual Meeting, Washington, DC.
  - Featured in APPAM online paper collection
11. Exploring the Effectiveness of Performance-based Contracting in Human Services: A Street-level Perspective, American Political Science Association (APSA) 2013 Annual Meeting, Chicago, IL.
12. Explaining Nonprofits' Receipt of Government Funding: An Organizational Behavior Perspective, Academy of Management (AoM) 2013 Annual Meeting, Lake Buena Vista, FL.
13. The Performance of Performance-Based Contracting in Human Services: A Propensity Score Analysis, 11<sup>th</sup> Public Management Research Conference (PMRC), Madison, WI.
14. Factors Affecting Public Managers' Effective Use of Performance Information: An Organizational Learning Perspective, Midwest Political Science Association 2013 Annual Meeting, Chicago, IL.
15. Factors Affecting Nonprofits' Receipt of Government Funding, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2012 Annual Meeting, Indianapolis, IN.
16. The Effectiveness of Performance-Based Contracting in Human Services: A Quasi-experiment, Association for Public Policy and Management (APPAM) 2012 Annual Meeting, Baltimore, MD.
17. Measuring Contract Performance: Case Studies in Human Service Contracting, Midwest Political Science Association 2012 Annual Meeting, Chicago, IL.
18. Who is Blowing the Balloon? Exploring the Social Determinants of Government-Nonprofit Contracting, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2011 Annual Meeting, Toronto, Canada.
19. How Political is Government Contracting? An Examination of Government-Nonprofit Human Service Contracting, Southeastern Conference for Public Administration (SECoPA) 2011 Annual Meeting, New Orleans, LA.

## TEACHING EXPERIENCE

### Rutgers University-Newark

- Applied Statistics (master level, fall 2016, spring 2017)
- Intergovernmental and Intersectoral Management (master level, winter 2017)
- Independent Study (doctoral level, fall 2016)

### Mississippi State University

- Research Methods for Public Affairs (master level, spring 2015, fall, 2015, spring 2016)
- Nonprofit Administration (master level, spring 2016)
- Multivariate Analysis I (doctoral level, fall 2015)

## RELATED EXPERIENCE

**Research Assistant**, Center for Public Policy and Private Enterprise, University of Maryland, College Park, June 2011-June 2013

- Conducted research projects on federal acquisition and contracting.
- Prepared grant research reports.

**Ph.D. Program Assistant**, School of Public Policy, University of Maryland, College Park, September 2011-May 2014

- Assisted Ph.D. program committee matters.
- Facilitated Ph.D. program admission and administration.

## PROFESSIONAL SERVICES

**Manuscript Reviewer**, *International Journal of Organization Theory & Behavior*, *International Journal of Public Administration in the Digital Age*, *International Journal of Public Sector Management*, *Nonprofit Management & Leadership*, *Public Administration Quarterly*, *Regulation & Governance*, *Service Industries Journal*, *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations*

### Conference Paper Reviewer

- Public Management Research Association (PMRA) 2015 Meeting
- Academy of Management (AoM) 2015 Annual Meeting (Public & Nonprofit Division).
- Academy of Management (AoM) 2013 Annual Meeting (Public & Nonprofit Division, Organizational Management & Theory Division).
- Academy of Management (AoM) 2012 Annual Meeting (Public & Nonprofit Division, Research Methods Division).
- Eastern Academy of Management 2012 Annual Meeting (Organizational Behavior & Theory Division).

### Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)

- Member, Early Scholars Section Steering Committee, 2015 - 2016
- Member, Development Committee, 2015
- Member, Best Conference Paper Award Committee, 2015
- Member, Publications Committee, 2016

**Member**, Academy of Management (AoM) Best Article Award Selection Committee (Public & Nonprofit Division), 2017

**Member**, Association for Public Policy and Management (APPAM) Doctoral Colloquium Planning Committee, 2013

#### **Panel Chair**

- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2015 Annual Meeting (Nonprofit Collaborations: Strategies and Practices)
- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2013 Annual Meeting (Managing Boards)
- Academy of Management (AoM) 2013 Annual Meeting (Contracting for Public Value)
- Midwest Political Science Association 2013 Annual Meeting (Privatization and Contracting Out)
- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2012 Annual Meeting (Complexity of Collaboration)

### **UNIVERSITY & DEPARTMENT SERVICES**

School of Public Affairs and Administration, Rutgers University-Newark

- Member, MPA Committee, 2016-

Department of Political Science and Public Administration, Mississippi State University

- Member, Faculty Search Committee, Fall 2015 (2 positions)
- Member, MPPA Core Committee, 2014-2016
- Member, Ph.D. Program Committee, 2014-2016
- Faculty Advisor, Pi Alpha Alpha, 2014-2016
- Member, Dissertation Committee (Sung Chan Kim), 2014-2016

### **SELECTED HONORS & AWARDS**

- Open and Affordable Textbook Grant Award, Rutgers University-Newark, 2017
- Faculty Research Funds, School of Public Affairs and Administration, Rutgers University-Newark, 2017
- Stennis Summer Research Grant, Department of Political Science & Public Administration, Mississippi State University, 2015
- Faculty Research Support Fund, Office of Research and Economic Development, Mississippi State University, 2014
- Emerging Scholars Award, National Association of Schools of Public Affairs and Administration (NASPAA), 2013
- Diversity Scholars Award, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), 2012
- Regular Scholarships & Travel Grants, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), 2011, 2012
- Graduate School Doctoral Fellowship, University of Maryland, 2009, 2010
- Dean's Fellowship, School of Public Policy, University of Maryland, 2009, 2010

## **PROFESSIONAL AFFILIATIONS**

- Academy of Management (AoM)
- American Society for Public Administration (ASPA)
- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)
- Public Management Research Association (PMRA)