

Jiahuan Lu

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EDUCATION

Ph.D. in Policy Studies, May 2014

University of Maryland, College Park

Dissertation: The Performance of Performance-Based Contracting in Human Services

Committee: Donald Kettl (Chair), Steven Rathgeb Smith, Jocelyn Johnston, Philip Joyce, Ellen Fabian

M.A. in Public Administration, July 2009

Peking University, Beijing, China

Summer School (Quantitative Data Analysis), University of Michigan-Peking University Joint Institute, August 2008

B.A. in Economics, July 2007

Nanjing Audit University, Nanjing, China

ACADEMIC APPOINTMENTS

School of Public Affairs and Administration, Rutgers University-Newark

MPA Program Director (on-campus, online, executive modalities), July 2022 –

Associate Professor, July 2020 –

Assistant Professor, September 2016 – June 2020

Department of Political Science and Public Administration, Mississippi State University

Assistant Professor, August 2014 – August 2016

RESEARCH INTERESTS

Public & Nonprofit Management, Government Contracting, Nonprofit-Government Relations, Nonprofit Financial Management, Nonprofit Sector Development

JOURNAL PUBLICATIONS (* doctoral student/candidate at time of publishing)

1. **Jiahuan Lu**, YoungJoo Park, and Jongmin Shon. (forthcoming). Beyond Revenue Diversification: Service Diversification and Service Costs in Nonprofit Acute Care Hospitals. *Nonprofit Management & Leadership*. DOI: 10.1002/nml.21530.
2. ChiaKo Hung and **Jiahuan Lu**. (forthcoming). Meta-analysis for Nonprofit Research: Synthesizing Quantitative Evidence for Knowledge Advancement. *Voluntas: International Journal of Voluntary and Nonprofit Organizations*. DOI: 10.1007/s11266-022-00505-3.

3. **Jiahuan Lu**, Shanshan Guan, and Qiang Dong. (forthcoming). Commercializing Nonprofit Organizations? Evidence from the Chinese Nonprofit Sector. *Public Administration*. DOI: 10.1111/padm.12871.
4. Qiang Dong, **Jiahuan Lu**, Cheon Lee*. (forthcoming). Advocating with A Commercial Mindset: The Impact of Commercial Income on Nonprofit Advocacy Engagement. *Nonprofit Management & Leadership*, DOI: 10.1002/nml.21514.
5. **Jiahuan Lu** and Wan-Ju Hung*. (forthcoming). What Brings Contracting Back In-House? A Synthesis of International Evidence. *International Review of Administrative Sciences*, DOI: 10.1177/00208523211046330.
6. YoungJoo Park, **Jiahuan Lu**, and Jongmin Shon. (forthcoming). Does Nonprofit Commercialization Help Reduce Social Inequality? Revisiting the Cross-Subsidization Hypothesis. *Public Management Review*. DOI:10.1080/14719037.2021.1945668.
7. Wan-Ju Hung* and **Jiahuan Lu**. (2022). What Brings the State Back in? An Examination of Contracting Reversal. *International Journal of Public Sector Management*, 35(4), 441-462.
8. Cheon Lee*, **Jiahuan Lu**, and Jongmin Shon. (2022). Managing the Market-Mission Tension: When Does Commercial Revenue Crowd Out Charitable Contributions? *Public Performance & Management Review*, 45(3), 532-556.
9. Bin Chen, **Jiahuan Lu**, and Qiang Dong. (2022). To Have versus To Have Not: A Cross-City Configurational Analysis of Social Service Contracting. *American Review of Public Administration*, 52(4), 317-332.
10. YoungJoo Park, Jongmin Shon, and **Jiahuan Lu**. (2022). Predicting Organizational Mortality: How Financial Management Matters. *Administration & Society*, 54(5): 828-856.
11. Fangda Ding*, **Jiahuan Lu**, and Norma Riccucci. (2021). How Bureaucratic Representation Affects Public Organizational Performance: A Meta-Analysis. *Public Administration Review*, 81(6), 1003-1018.
 - **Lead article**
12. Shuyang Peng and **Jiahuan Lu**. (2021). When Government is Late to Fulfill Its End of the Bargain: The Relational Effects of Payment Delays on Nonprofit Organizations. *Public Performance & Management Review*, 44(1), 216-242.
13. Qiang Dong and **Jiahuan Lu**. (2021). What Type of Nonprofit Organization is Preferred in Government Contracting in China? *International Review of Administrative Sciences*, 87(2), 328-346.
14. **Jiahuan Lu**. (2020). Does Population Heterogeneity Really Matter to Nonprofit Sector Size? Revisiting Weisbrod's Demand Heterogeneity Hypothesis. *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, 31(5), 1077-1092.

15. Qiang Dong and **Jiahuan Lu**. (2020). In the Shadow of the Government: The Chinese Nonprofit Sector in the COVID-19 Crisis. *American Review of Public Administration*, 50(6-7), 784-789.
16. **Jiahuan Lu**, Jongmin Shon, and Pengju Zhang. (2020). Understanding the Dissolution of Nonprofit Organizations: A Financial Management Perspective. *Nonprofit and Voluntary Sector Quarterly*, 49(1), 29-52.
17. Jianzhi Zhao and **Jiahuan Lu**. (2020). Does Government Punish Nonprofits for High Administrative Costs in Contracting Decisions?, *American Review of Public Administration*, 50(3), 286-296.
18. Shuyang Peng, Yuguo Liao, and **Jiahuan Lu**. (2020). Stay or Exit: Why Do Nonprofits Maintain Collaborations with Government? *American Review of Public Administration*, 50(1), 18-32.
19. Sebastian Jilke, **Jiahuan Lu**, Chengxin Xu*, and Shugo Shinohara*. (2019). Using Large Scale Social Media Experiments in Public Administration: Assessing Charitable Consequences of Government Funding of Nonprofits. *Journal of Public Administration Research and Theory*, 29(4), 627-639.
20. **Jiahuan Lu** and Jianzhi Zhao. (2019). Does Government Funding Make Nonprofits Administratively Inefficient? Revisiting the Link. *Nonprofit and Voluntary Sector Quarterly*, 48(6), 1143-1161.
21. **Jiahuan Lu**, Weiwei Lin, Qiushi Wang. (2019). Does a More Diversified Revenue Structure Lead to Greater Financial Capacity and Less Vulnerability in Nonprofit Organizations? A Bibliometric and Meta-Analysis. *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, 30(3), 593-609.
22. Jianzhi Zhao and **Jiahuan Lu**. (2019). The Crowding-Out Effect within Government Funding: Implications for Within-Source Diversification. *Nonprofit Management & Leadership*, 29(4), 611-622.
23. **Jiahuan Lu** and Jianzhi Zhao. (2019). How Does Government Funding Affect Nonprofits' Program Spending? Evidence from International Development Organizations. *Public Administration and Development*, 39(2), 69-77.
24. **Jiahuan Lu**. (2018). Organizational Antecedents of Nonprofit Engagement in Policy Advocacy: A Meta-Analytical Review. *Nonprofit and Voluntary Sector Quarterly*, 47(S4), S177-S203.
25. **Jiahuan Lu** and Qiang Dong. (2018). What Influences the Growth of the Chinese Nonprofit Sector: A Prefecture-Level Study. *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, 29(6), 1347-1359.
26. **Jiahuan Lu** and Johann Park. (2018). Bureaucratization, Professionalization, and Advocacy Engagement in Nonprofit Human Service Organizations. *Human Service Organizations: Management, Leadership, & Governance*, 42(4), 380-395.

27. **Jiahuan Lu.** (2018). Fear the Government? A Meta-Analysis of the Impact of Government Funding on Nonprofit Advocacy Engagement. *American Review of Public Administration*, 48(3), 203-218.
28. **Jiahuan Lu** and Chengxin Xu*. (2018). Complementary or Supplementary? The Relationship between Government Size and Nonprofit Sector Size. *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, 29(3), 454-469.
29. Jessica Sowa and **Jiahuan Lu.** (2017). Policy and Management: Considering Public Management and Its Relationship to Policy Studies. *Policy Studies Journal*, 45(1), 74-100.
 - **Top 20 most downloaded articles in year 2017**
30. **Jiahuan Lu.** (2017). Organizational Ecology, Institutionalism, and Nonprofit Advocacy Engagement. *Journal of Nonprofit Education and Leadership*, 7(3), 213-232.
31. **Jiahuan Lu.** (2016). The Philanthropic Consequence of Government Grants to Nonprofit Organizations: A Meta-Analysis. *Nonprofit Management & Leadership*, 26(4), 381-400.
 - **2017 Editors' prize for best scholarly paper**
 - **Top accessed articles of 2016 volume year**
32. **Jiahuan Lu.** (2016). Governing Diversity: The Impact of Social Heterogeneity on Human Service Delivery. *Public Organization Review*, 16(2), 153-166.
33. **Jiahuan Lu.** (2016). The Performance of Performance-Based Contracting in Human Services: A Quasi-Experiment. *Journal of Public Administration Research and Theory*, 26(2), 277-293.
34. **Jiahuan Lu.** (2015). Organizational or Social Benefits? The Progressiveness of Policy Advocacy in Nonprofit Human Service Organizations. *Human Service Organizations: Management, Leadership, and Governance*, 39(5), 509-521.
35. **Jiahuan Lu.** (2015). Which Nonprofit Gets More Government Funding? Nonprofits' Organizational Attributes and Their Receipts of Government Funding. *Nonprofit Management & Leadership*, 25(3), 297-312.
 - **NML Best of the 2010s: Most Popular Articles from 2010-2019**
 - **Top accessed articles of 2015 volume year**
36. **Jiahuan Lu.** (2013). How Political Are Government Contracting Decisions? An Examination of Human Service Contracting Determinants. *Public Administration Quarterly*, 37(2), 174-200.
37. **Jiahuan Lu.** (2013). Intellectual paradigms in public administration: Why so many and how to bridge them?. *Administrative Theory & Praxis*, 35(2), 308-313.

INVITED BOOK CHAPTERS

1. **Jiahuan Lu.** (forthcoming). Dissolution of Nonprofit Organizations. In *Encyclopedia of*

Jiahuan Lu

Nonprofit Management, Leadership and Governance, edited by Kevin Kearns and Wen-Jiun Wang, Edward Elgar.

2. **Jiahuan Lu.** (2017). Public Organizations and Nonprofit Organizations. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. ([DOI: 10.1007/978-3-319-31816-5_2111-1](https://doi.org/10.1007/978-3-319-31816-5_2111-1)).
3. **Jiahuan Lu.** (2016). Contracting with Government. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. ([DOI:10.1007/978-3-319-31816-5_2594-1](https://doi.org/10.1007/978-3-319-31816-5_2594-1))
4. **Jiahuan Lu.** (2016). Benefits and Wages in Nonprofit Organizations. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. ([DOI:10.1007/978-3-319-31816-5_2596-1](https://doi.org/10.1007/978-3-319-31816-5_2596-1))

GRANTS & SPONSORED RESEARCH

1. Principal Investigator. (2021-2022). Chinese NGOs Going Global: The Internationalization of Chinese NGOs. Funded by Rutgers Global Research Grants (\$5,000).
2. Principal Investigator. (2017-2018). Developing a Panel Dataset on the New Jersey Nonprofit Sector: Advancing New Knowledge and Engaging Nonprofit Community (with Cleopatra Charles and Lindsey McDougle). Funded by Chancellor's Seed Grant Program, Rutgers University-Newark (\$41,400). (<https://spaa.newark.rutgers.edu/research-brief-september-2019/download>).
3. Principal Investigator. (2017). Developing an Open Textbook for MPA Statistics Course. Funded by Open and Affordable Textbook Grant Program, Rutgers University Library System (\$1,000).
4. Co-Principal Investigator. (2017). A Field Experiment on the Impact of Government Funding on Private Donations to Nonprofit Organizations (with Sebastian Jilke). Funded by Faculty Research Funds, School of Public Affairs and Administration, Rutgers University-Newark (\$5,000).
5. Principal Investigator. (2015). The Impact of Contractor Ownership on Contracting Performance. Funded by Stennis Summer Research Grant, Mississippi State University (\$5,000).
6. Research Assistant. (2012). Fixed-Price Development Contracts: A Historical Perspective. Funded by the Naval Postgraduate School, with Jacques Gansler and William Lucyshyn, (<http://oai.dtic.mil/oai/oai?verb=getRecord&metadataPrefix=html&identifier=ADA568388>).

COMMUNITY ENGAGEMENT RESEARCH

1. Essex County Community Health Assessment, conducted for Department of Health and Rehabilitation, Essex County, New Jersey, 2022.

2. Government Purchasing Disparity Study for the City of Jersey City, conducted for Office of Diversity & Inclusion, City of Jersey City, New Jersey, 2020.

CONFERENCE PRESENTATIONS (* multiple presentations)

2022: Public Management Research Conference*

2021: American Society for Public Administration, Association for Research on Nonprofit Organizations and Voluntary Action

2020: Association for Research on Nonprofit Organizations and Voluntary Action*

2019: American Society for Public Administration, Association for Research on Nonprofit Organizations and Voluntary Action*, European Research Network on Philanthropy, Public Management Research Conference

2018: Association for Research on Nonprofit Organizations and Voluntary Action*, International Society for Third-Sector Research, Public Management Research Conference

2017: American Society for Public Administration, Association for Research on Nonprofit Organizations and Voluntary Action*, Public Management Research Conference*, Symposium on *Public Administration, Public Policy and Nonprofit Studies Research* at George Washington University*

2016: Association for Research on Nonprofit Organizations and Voluntary Action*

2015: Association for Research on Nonprofit Organizations and Voluntary Action*, Southeastern Conference for Public Administration

2014: Association for Research on Nonprofit Organizations and Voluntary Action*

2013: Academy of Management, American Political Science Association, Association for Public Policy and Management, Association for Research on Nonprofit Organizations and Voluntary Action, Midwest Political Science Association, Public Management Research Conference

2012: Association for Public Policy and Management, Association for Research on Nonprofit Organizations and Voluntary Action, Midwest Political Science Association

2011: Association for Research on Nonprofit Organizations and Voluntary Action, Southeastern Conference for Public Administration

TEACHING EXPERIENCE

Rutgers University-Newark

- Applied Statistics (master's core)
- Intergovernmental and Intersectoral Management (master's elective)
- Managing Public Organizations (master's core)
- Study of Public Organizations (doctoral core)

Mississippi State University

- Research Methods for Public Affairs (master's core)
- Nonprofit Administration (master's elective)
- Multivariate Analysis I (doctoral core)

DISSERTATION COMMITTEE CHAIRED (graduation year, placement)

- Cheon Lee, 2022, New Mexico State University

DISSERTATION COMMITTEE SERVED (graduation year)

- Gabrielle Rossi, in progress
- Apoorva Gupta, in progress
- Rebecca Pena, in progress
- Hanjin Mao, 2022

PROFESSIONAL SERVICES

Associate Editor, *Nonprofit Management and Leadership*, 2022-

Associate Editor, *Journal of Philanthropy and Marketing*, 2022-

Guest Editor, Special Issue on Systematic Reviews and Meta-Analyses, *Journal of Philanthropy and Marketing*.

Editorial Board

- *Journal of Philanthropy and Marketing*, 2020-2022
- *Journal of Public Administration Research & Theory*, 2022-
- *Journal of Nonprofit Education and Leadership*, 2018-
- *Nonprofit Management and Leadership*, 2021-2022

Manuscript Reviewer, *Administration & Society*, *American Review of Public Administration*, *Governance*, *International Public Management Journal*, *International Review of Administrative Sciences*, *Journal of Management Studies*, *Journal of Nonprofit Education and Leadership*, *Journal of Public Administration Research and Theory*, *Nonprofit and Voluntary Sector Quarterly*, *Nonprofit Management & Leadership*, *Nonprofit Policy Forum*, *Public Administration*, *Public Administration Review*, *Public Performance & Management Review*, *Public Personnel Management*, *Regulation & Governance*, *Review of Public Personnel Administration*, *Voluntas*, etc.

Conference Paper/Proposal Reviewer

- 14th International Conference of International Society for Third-Sector Research
- Public Management Research Conference 2020 Meeting
- American Society for Public Administration 2020 Annual Meeting (Governance Track)
- Academy of Management 2019 Annual Meeting (Public & Nonprofit Division)
- Association for Research on Nonprofit Organizations and Voluntary Action 2017 Annual

Meeting (Strengthening Local Communities Track)

- Academy of Management 2017 Annual Meeting (Public & Nonprofit Division)
- Public Management Research Association 2015 Meeting
- Academy of Management 2015 Annual Meeting (Public & Nonprofit Division)
- Academy of Management 2013 Annual Meeting (Public & Nonprofit Division, Organizational Management & Theory Division)
- Academy of Management 2012 Annual Meeting (Public & Nonprofit Division, Research Methods Division)

Association for Research on Nonprofit Organizations and Voluntary Action

- Chair, *NVSQ* Best Article Committee, 2021, 2022
- Conference Track Chair, Annual Conference, 2017
- Member, *NVSQ* Data Management and Transparency Initiative (Subgroup on Structured Literature Reviews and Meta-analysis), 2020
- Member, *NVSQ* Best Article Committee, 2020
- Member, Early Scholars Section Steering Committee, 2015-2016
- Member, Development Committee, 2015
- Member, *NVSQ* Best Article Committee, 2015
- Member, Publications Committee, 2016-2018

Academy of Management (Public & Nonprofit Division)

- Member, Best Article Award Selection Committee, 2017, 2022

Board Member, American Society for Public Administration Section on Chinese Public Administration, 2019-2021

UNIVERSITY & DEPARTMENT SERVICES

Rutgers University-Newark

- Faculty Representative, Newark Faculty Council, 2018-2021
- Member, Graduate School Dissertation Fellowship Selection Committee, 2021

School of Public Affairs and Administration, Rutgers University-Newark

- Member, Dean Search Committee, 2022
- Chair, MPA Committee, 2022-
- Member, MPA Committee, 2016-2022
- Member, Ph.D. Committee, 2020-
- Member, International Program Committee, 2017-2020
- Chair, Non-Tenure Track Faculty Review Committee, 2019, 2021
- Chair, Assistant Teaching Professor Search Committee, 2020
- Member, Associate Professor Search Committee, 2021
- Member, Assistant Professor Search Committee, 2022

Department of Political Science and Public Administration, Mississippi State University

- Member, Faculty Search Committee, 2015
- Member, MPPA Core Committee, 2014-2016
- Member, Ph.D. Program Committee, 2014-2016

- Faculty Advisor, Pi Alpha Alpha, 2014-2016

SELECTED HONORS & AWARDS

- Top Reviewer Award, Academy of Management Public & Nonprofit Division, 2019.
- Editors' Prize for Best Scholarly Paper published in *Nonprofit Management & Leadership*, 2017
- Chancellor's Seed Grant Award, Rutgers University-Newark, 2017
- Open and Affordable Textbook Grant Award, Rutgers University-Newark, 2017
- Faculty Research Funds, School of Public Affairs and Administration, Rutgers University-Newark, 2017
- Stennis Summer Research Grant, Department of Political Science & Public Administration, Mississippi State University, 2015
- Faculty Research Support Fund, Office of Research and Economic Development, Mississippi State University, 2014
- Emerging Scholars Award, National Association of Schools of Public Affairs and Administration (NASPAA), 2013
- Diversity Scholars Award, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), 2012
- Regular Scholarships & Travel Grants, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), 2011, 2012
- Graduate School Doctoral Fellowship, University of Maryland, 2009, 2010
- Dean's Fellowship, School of Public Policy, University of Maryland, 2009, 2010

PROFESSIONAL AFFILIATIONS

- Academy of Management (AoM)
- American Society for Public Administration (ASPA)
- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)
- Public Management Research Association (PMRA)

References Available Upon Request