

Jiahuan Lu

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EDUCATION

Ph.D. in Policy Studies, August 2014

University of Maryland, College Park

Dissertation: The Performance of Performance-Based Contracting in Human Services

Committee: Donald Kettl (Chair), Steven Rathgeb Smith, Jocelyn Johnston, Philip Joyce, Ellen Fabian

M.A. in Public Administration, July 2009

Peking University, Beijing, China

Summer School (Quantitative Data Analysis), University of Michigan-Peking University Joint Institute, August 2008

B.A. in Economics, July 2007

Nanjing Audit University, Nanjing, China

ACADEMIC APPOINTMENTS

Assistant Professor, September 2016 -

School of Public Affairs and Administration, Rutgers University-Newark

Assistant Professor, August 2014-August 2016

Department of Political Science and Public Administration, Mississippi State University

RESEARCH INTERESTS

Public & Nonprofit Management, Government Contracting, Nonprofit-Government Relationships

JOURNAL PUBLICATIONS (* denotes doctoral coauthor then)

1. Jiahuan Lu and Qiang Dong. (2018). What Influences the Growth of the Chinese Nonprofit Sector: A Prefecture-Level Study. *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations*, forthcoming.
2. Sebastian Jilke, Jiahuan Lu, Chengxin Xu*, and Shugo Shinohara*. (2018). Using Large Scale Social Media Experiments in Public Administration: Assessing Charitable Consequences of Government Funding of Nonprofits. *Journal of Public Administration Research and Theory*, DOI: 10.1093/jopart/muy021.
3. Jiahuan Lu. (2018). Organizational Antecedents of Nonprofit Engagement in Policy Advocacy: A Meta-Analytical Review. *Nonprofit and Voluntary Sector Quarterly*, DOI: 10.1177/0899764018769169.

4. Jianzhi Zhao and Jiahuan Lu. (2018). To Coerce or to Enable? The Effect of Government Funding on Policy Advocacy in Nonprofit Human Service Organizations. *Chinese Political Science Review*, DOI: 10.1007/s41111-018-0106-2.
5. Jiahuan Lu and Chengxin Xu*. (2018). Complementary or Supplementary? The Relationship between Government Size and Nonprofit Sector Size. *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations*, DOI: 10.1007/s11266-018-9981-2.
6. Jiahuan Lu and Johann Park. (2018). Bureaucratization, Professionalization, and Advocacy Engagement in Nonprofit Human Service Organizations. *Human Service Organizations: Management, Leadership, & Governance*, forthcoming.
7. Jiahuan Lu. (2017). Does Population Heterogeneity Really Matter to Nonprofit Sector Size? Revisiting Weisbrod's Demand Heterogeneity Hypothesis. *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations*, DOI: 10.1007/s11266-017-9915-4.
8. Jiahuan Lu. (2018). Fear the Government? A Meta-Analysis of the Impact of Government Funding on Nonprofit Advocacy Engagement. *American Review of Public Administration*, 48(3), 203-218.
9. Jiahuan Lu. (2017). Organizational Ecology, Institutionalism, and Nonprofit Advocacy Engagement. *Journal of Nonprofit Education and Leadership*, 7(3), 213-232.
10. Jessica Sowa and Jiahuan Lu. (2017). Policy and Management: Considering Public Management and Its Relationship to Policy Studies. *Policy Studies Journal*, 45(1), 74-100.
 - **Top 20 most downloaded articles in year 2017**
11. Jiahuan Lu. (2016). The Philanthropic Consequence of Government Grants to Nonprofit Organizations: A Meta-Analysis. *Nonprofit Management & Leadership*, 26(4), 381-400.
 - **2017 Editors' Prize for Best Scholarly Paper published in Nonprofit Management & Leadership**
 - **Podcast:** <https://zoot.podbean.com/e/does-government-funding-help-or-hurt-philanthropy/>
12. Jiahuan Lu. (2016). Governing Diversity: The Impact of Social Heterogeneity on Human Service Delivery. *Public Organization Review*, 16(2), 153-166.
13. Jiahuan Lu. (2016). The Performance of Performance-Based Contracting in Human Services: A Quasi-Experiment. *Journal of Public Administration Research and Theory*, 26(2), 277-293.
 - **News report from this paper:** <https://www.openminds.com/market-intelligence/news/performance-based-contracts-vocational-rehabilitation-shortened-time-employment-compared-traditional-contracts/>
14. Jiahuan Lu. (2015). Organizational or Social Benefits? The Progressiveness of Policy Advocacy in Nonprofit Human Service Organizations. *Human Service Organizations: Management, Leadership, and Governance*, 39(5), 509-521.
15. Jiahuan Lu. (2015). Which Nonprofit Gets More Government Funding? Nonprofits' Organizational Attributes and Their Receipts of Government Funding. *Nonprofit Management & Leadership*, 25(3), 297-312.

- *Top accessed articles of the 2015 volume year*

16. Jiahuan Lu. (2013). How Political Are Government Contracting Decisions? An Examination of Human Service Contracting Determinants. *Public Administration Quarterly*, 37(2), 174-200.
17. Jiahuan Lu. (2013). Intellectual Paradigms in Public Administration: Why So Many and How to Bridge Them? *Administrative Theory & Praxis*, 35(2), 308-313.

BOOK CHAPTERS & OTHERS

18. Jiahuan Lu. (2017). Public Organizations and Nonprofit Organizations. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. ([DOI: 10.1007/978-3-319-31816-5_2111-1](https://doi.org/10.1007/978-3-319-31816-5_2111-1)).
19. Jiahuan Lu. (2016). Contracting with Government. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. ([DOI:10.1007/978-3-319-31816-5_2594-1](https://doi.org/10.1007/978-3-319-31816-5_2594-1))
20. Jiahuan Lu. (2016). Benefits and Wages in Nonprofit Organizations. In *Global Encyclopedia of Public Administration, Public Policy and Governance*, edited by Ali Farazmand, New York: Springer. ([DOI:10.1007/978-3-319-31816-5_2596-1](https://doi.org/10.1007/978-3-319-31816-5_2596-1))

GRANTS & SPONSORED RESEARCH

1. Principal Investigator. (2017-2018). Developing a Panel Dataset on the New Jersey Nonprofit Sector: Advancing New Knowledge and Engaging Nonprofit Community (with Cleopatra Charles and Lindsey McDougale). Funded by Chancellor's Seed Grant Program, Rutgers University-Newark (\$41,400).
2. Principal Investigator. (2017). Developing an Open Textbook for MPA Statistics Course. Funded by Open and Affordable Textbook Grant Program, Rutgers University Library System (\$1,000).
3. Co-Principal Investigator. (2017). A Field Experiment on the Impact of Government Funding on Private Donations to Nonprofit Organizations (with Sebastian Jilke). Funded by Faculty Research Funds, School of Public Affairs and Administration, Rutgers University-Newark (\$5,000).
4. Principal Investigator. (2015). The Impact of Contractor Ownership on Contracting Performance. Funded by Stennis Summer Research Grant, Mississippi State University, Complete (\$5,000).
5. Research Assistant. (2012). Fixed-Price Development Contracts: A Historical Perspective. Funded by the Naval Postgraduate School, with Jacques Gansler and William Lucyshyn, Complete. (<http://oai.dtic.mil/oai/oai?verb=getRecord&metadataPrefix=html&identifier=ADA568388>)

CONFERENCE PRESENTATIONS

1. Exploring the Size Variation of Chinese Nonprofit Sector: A Prefecture-Level Analysis (with Qiang Dong), Association for Research on Nonprofit Organizations and Voluntary Action

- (ARNOVA) 2018 Annual Meeting, Austin, TX.
2. Do Governments Punish Nonprofits' High Administrative Costs in Their Funding Decisions? (with Jianzhi Zhao), Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2018 Annual Meeting, Austin, TX.
 3. Nonprofits Receipt of Government Funding: Evidence from China (with Qiang Dong), 13th International Conference of International Society for Third-Sector Research (ISTR), Amsterdam, the Netherlands.
 4. Managing Government Contracting: A Review of 30 Years' Journal Publications (with Jianzhi Zhao), 2018 Public Management Research Conference (PMRC), Singapore.
 5. Revisiting Revenue Diversification in Nonprofit Organizations: A Meta-Analysis (with Weiwei Lin), Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2017 Annual Meeting, Grand Rapids, MI.
 6. Government Funding and Private Donations: Crowding-in versus Crowding-out in the Context of a Big Data Experiment (with Sebastian Jilke, Shugo Shinohara, Chengxin Xu), Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2017 Annual Meeting, Grand Rapids, MI.
 7. Complementary or Supplementary? Illuminating the Relationship between Government and Nonprofit Sector Size (with Chengxin Xu), Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2017 Annual Meeting, Grand Rapids, MI.
 8. Government Funding and Private Donations: Crowding-in versus Crowding-out in the Context of a Big Data Experiment (with Sebastian Jilke, Shugo Shinohara), 2017 Public Management Research Conference, Washington, DC.
 9. What Predicts Nonprofit Engagement in Policy Advocacy? A Meta-Analytical Review, 2017 Public Management Research Conference, Washington, DC.
 10. Complementary or Supplementary? The Relationship between Government and Nonprofit Sector Size (with Chengxin Xu), 2017 Symposium on *Public Administration, Public Policy and Nonprofit Studies Research*, George Washington University, Washington, DC.
 11. What Predicts Nonprofit Engagement in Policy Advocacy? A Meta-Analytical Review, American Society for Public Administration (ASPA) 2017 Annual Conference, Atlanta, GA.
 12. When Government Fails to Fulfill Their End of the Bargain? (with Shuyang Peng), Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2016 Annual Meeting, Washington, DC.
 13. The Effect of Government Funding on Nonprofit Advocacy Engagement: A Meta-Analysis, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2016 Annual Meeting, Washington, DC.
 14. A Meta-Analysis of the Impact of Government Grants on Private Donations, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2015 Annual Meeting,

Chicago, IL.

15. The Nonprofit Advantage in Human Service Market? Looking for Evidence, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2015 Annual Meeting, Chicago, IL.
16. The Philanthropic Consequences of Government Grants to Nonprofit Organizations, Southeastern Conference for Public Administration (SECoPA) 2015 Annual Meeting, Charleston, SC.
17. A Comparison of Labor Costs in Nonprofit and For-Profit Human Service Organizations, Southeastern Conference for Public Administration (SECoPA) 2015 Annual Meeting, Charleston, SC.
18. Nonprofit Advocacy Participation: Organizational Ecology, Institutionalism, and Resource Mobilization, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2014 Annual Meeting, Denver, CO.
19. Nonprofit Contractors under Performance-Based Service Contracting: Acquiescence or Defiance? Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2013 Annual Meeting, Hartford, CT.
20. The Performance of Performance-Based Contracting in Human Services: A Quasi-Experiment, Association for Public Policy and Management (APPAM) 2013 Annual Meeting, Washington, DC.
 - ***Featured in APPAM online paper collection***
21. Exploring the Effectiveness of Performance-based Contracting in Human Services: A Street-level Perspective, American Political Science Association (APSA) 2013 Annual Meeting, Chicago, IL.
22. Explaining Nonprofits' Receipt of Government Funding: An Organizational Behavior Perspective, Academy of Management (AoM) 2013 Annual Meeting, Lake Buena Vista, FL.
23. The Performance of Performance-Based Contracting in Human Services: A Propensity Score Analysis, 11th Public Management Research Conference (PMRC), Madison, WI.
24. Factors Affecting Public Managers' Effective Use of Performance Information: An Organizational Learning Perspective, Midwest Political Science Association 2013 Annual Meeting, Chicago, IL.
25. Factors Affecting Nonprofits' Receipt of Government Funding, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2012 Annual Meeting, Indianapolis, IN.
26. The Effectiveness of Performance-Based Contracting in Human Services: A Quasi-experiment, Association for Public Policy and Management (APPAM) 2012 Annual Meeting, Baltimore, MD.
27. Measuring Contract Performance: Case Studies in Human Service Contracting, Midwest Political Science Association 2012 Annual Meeting, Chicago, IL.

28. Who is Blowing the Balloon? Exploring the Social Determinants of Government-Nonprofit Contracting, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2011 Annual Meeting, Toronto, Canada.
29. How Political is Government Contracting? An Examination of Government-Nonprofit Human Service Contracting, Southeastern Conference for Public Administration (SECoPA) 2011 Annual Meeting, New Orleans, LA.

TEACHING EXPERIENCE

Rutgers University-Newark

- Applied Statistics (master's core, fall 2016, spring 2017)
- Applied Statistics Online (master's core, fall 2016, spring 2017, fall 2017, spring 2018, fall 2018)
- Evidence-Based Public Management (master's elective, spring 2018)
- Intergovernmental and Intersectoral Management (master's elective, winter 2017, fall 2017, 2018 fall)
- Introduction to Public Administration (master's core, summer 2018)
- Managing Public Organizations (master's core, summer 2017)
- US and Global Urban Experience (undergraduate elective, winter 2018, winter 2019)
- Independent Study (doctoral elective, fall 2016)

Mississippi State University

- Research Methods for Public Affairs (master's core, spring 2015, fall 2015, spring 2016)
- Nonprofit Administration (master's elective, spring 2016)
- Multivariate Analysis I (doctoral core, fall 2015)

RELATED EXPERIENCE

Research Assistant, Center for Public Policy and Private Enterprise, University of Maryland, College Park, June 2011-June 2013

- Conducted research projects on federal acquisition and contracting.
- Prepared grant research reports.

Ph.D. Program Assistant, School of Public Policy, University of Maryland, College Park, September 2011-May 2014

- Assisted Ph.D. program committee matters.
- Facilitated Ph.D. program admission and administration.

PROFESSIONAL SERVICES

Manuscript Reviewer, *International Journal of Organization Theory & Behavior*, *International Journal of Public Administration in the Digital Age*, *International Journal of Public Sector Management*, *Journal of Nonprofit Education and Leadership*, *Journal of Public and Nonprofit Affairs*, *Nonprofit and Voluntary Sector Quarterly*, *Nonprofit Management & Leadership*, *Nonprofit Policy Forum*, *Public Administration Review*, *Public Performance & Management Review*, *Regulation & Governance*, *Review of Public Personnel Administration*, *Service Industries Journal*, *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations*

Editorial Board

- *Journal of Nonprofit Education and Leadership*, 2018 -

Conference Paper Reviewer

- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2017 Annual Meeting (Strengthening Local Communities Track)
- Academy of Management (AoM) 2017 Annual Meeting (Public & Nonprofit Division).
- Public Management Research Association (PMRA) 2015 Meeting
- Academy of Management (AoM) 2015 Annual Meeting (Public & Nonprofit Division).
- Academy of Management (AoM) 2013 Annual Meeting (Public & Nonprofit Division, Organizational Management & Theory Division).
- Academy of Management (AoM) 2012 Annual Meeting (Public & Nonprofit Division, Research Methods Division).
- Eastern Academy of Management 2012 Annual Meeting (Organizational Behavior & Theory Division).

Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)

- Conference Track Chair, Annual Conference, 2017
- Member, Early Scholars Section Steering Committee, 2015 - 2016
- Member, Development Committee, 2015
- Member, Best Conference Paper Award Committee, 2015
- Member, Publications Committee, 2016 – 2018

Member, Academy of Management (AoM) Best Article Award Selection Committee (Public & Nonprofit Division), 2017

Member, Association for Public Policy and Management (APPAM) Doctoral Colloquium Planning Committee, 2013

Conference Panel Chair

- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2017 Annual Meeting (“Doing Good:” Innovative Perspectives)
- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2015 Annual Meeting (Nonprofit Collaborations: Strategies and Practices)
- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2013 Annual Meeting (Managing Boards)
- Academy of Management (AoM) 2013 Annual Meeting (Contracting for Public Value)
- Midwest Political Science Association 2013 Annual Meeting (Privatization and Contracting Out)
- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) 2012 Annual Meeting (Complexity of Collaboration)

UNIVERSITY & DEPARTMENT SERVICES

Rutgers University-Newark

- Faculty Representative, Newark Faculty Council, 2018-2021

School of Public Affairs and Administration, Rutgers University-Newark

- Member, MPA Committee, 2016 -
- Member, International Program Committee, 2017 -
- Second Reader, Doctoral Comprehensive Exams, 2017, 2018

Department of Political Science and Public Administration, Mississippi State University

- Member, Faculty Search Committee, Fall 2015 (2 positions)
- Member, MPPA Core Committee, 2014-2016
- Member, Ph.D. Program Committee, 2014-2016
- Faculty Advisor, Pi Alpha Alpha, 2014-2016
- Member, Dissertation Committee (Sung Chan Kim), 2014-2016

SELECTED HONORS & AWARDS

- Editors' Prize for Best Scholarly Paper published in *Nonprofit Management & Leadership*, 2017
- Chancellor's Seed Grant Award, Rutgers University-Newark, 2017
- Open and Affordable Textbook Grant Award, Rutgers University-Newark, 2017
- Faculty Research Funds, School of Public Affairs and Administration, Rutgers University-Newark, 2017
- Stennis Summer Research Grant, Department of Political Science & Public Administration, Mississippi State University, 2015
- Faculty Research Support Fund, Office of Research and Economic Development, Mississippi State University, 2014
- Emerging Scholars Award, National Association of Schools of Public Affairs and Administration (NASPAA), 2013
- Diversity Scholars Award, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), 2012
- Regular Scholarships & Travel Grants, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), 2011, 2012
- Graduate School Doctoral Fellowship, University of Maryland, 2009, 2010
- Dean's Fellowship, School of Public Policy, University of Maryland, 2009, 2010

PROFESSIONAL AFFILIATIONS

- Academy of Management (AoM)
- American Society for Public Administration (ASPA)
- Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)
- Public Management Research Association (PMRA)